

Faculty : Commerce & Management

Programme : Master of Business Administration (Hospital Administration) : 2022-23 onwards

Semester/Year	Council Code (If any)	Subject Code (If already existing)	Nomenclature	Theory/ Practical/	Core/ AECC/ VAC/ DSE/ MGE	For ERP	Theory/Practical (Result Combined or Separate)	L	T	P	Credits	Contact Hours	Theory (Internal)			Practical				Practical (Internal)				Overall Pass Marks	Scheme of Examinations (Theory+Internal) OR (Practical+Internal)							
													Max	Pass	Attendance	Midterm	Assignment	Professional Activities	Max	Pass	Demonstration/Presentation	Viva-voce	Max			Pass	Attendance	Mid Term	Project/Lab Work	Conduct/Demonstration	Max	Pass
1	N/A	06120101	Accounting for Managers	Theory	Core	Core	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16											40	Theory + Internal
1	N/A	06120103	Marketing Management	Theory	Core	Core	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16											40	Theory + Internal
1	N/A	06120104	Organisational Behaviour	Theory	Core	Core	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16											40	Theory + Internal
1	N/A	06120105	Medical Terminology and Medical Record Management	Theory	Core	Core	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16											40	Theory + Internal
1	N/A	06120106	Front Office Management in Hospital	Theory	Core	Core	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16											40	Theory + Internal
1	N/A	06120107	Basics of Hospital Administration	Theory	Core	Core	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16											40	Theory + Internal
1	N/A	06120109	Principles of Management	Theory	Core	Core	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16											40	Theory + Internal
1	N/A	06120110	Business Statistics	Theory	Core	Core	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16											40	Theory + Internal
			Total Credits for Semester					24	0	0	24	24																				
2	N/A	06120201	Financial Management	Theory	Core	Core	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16											40	Theory + Internal
2	N/A	06120203	Human Resource Management	Theory	Core	Core	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16											40	Theory + Internal
2	N/A	06120204	Business Research Methods	Theory	Core	Core	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16											40	Theory + Internal
2	N/A	06120205	Epidemiology and National Health Programs	Theory	Core	Core	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16											40	Theory + Internal
2	N/A	06120206	Management of Clinical Services	Theory	Core	Core	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16											40	Theory + Internal
2	N/A	06120207	Healthcare Laws and Ethics	Theory	Core	Core	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16											40	Theory + Internal
2	N/A	06120209	Operations Management	Theory	Core	Core	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16											40	Theory + Internal
2	N/A	06120210	Operation Research	Theory	Core	Core	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16											40	Theory + Internal
			Total Credits for Semester					24	0	0	24	24																				
3	N/A	06120301	Hospital Planning and Designing	Theory	Core	Core	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16											40	Theory + Internal

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													Max	Pass	Attendance	Midterm	Assignment	Professional Activities	Max	Pass	Demonstration/Presentation	Viva-voce	Max			Pass	Attendance	Mid Term	Project/Lab Work	Conduct/Demonstration	Max	Pass
3	N/A	06120302	Hospital Support and Utility Services	Theory	Core	Core	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16											40	Theory + Internal
3	N/A	06120303	Disaster Management	Theory	Core	Core	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16											40	Theory + Internal
3	N/A	06120304	Summer Internship Report	Practical	Core	Core	Separately	0	0	12	6	12										100	100	40			50	50	20	60	Practical + Internal	
3	N/A	06120338	Business Analytics	Theory	Core	Core	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16											40	Theory + Internal
3	N/A	06120339	Supply Chain Management	Theory	Core	Core	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16											40	Theory + Internal
			Marketing					15	0	12	21	27																				
3	N/A	06120305	Consumer Behaviour	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16											40	Theory + Internal
3	N/A	06120306	Sales & Distribution Management	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16											40	Theory + Internal
3	N/A	06120340	Retail Management	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16											40	Theory + Internal
3	N/A	06120341	Service Marketing	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16											40	Theory + Internal
			Finance					9	0	0	9	9																				
3	N/A	06120309	Tax Laws & Planning	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16											40	Theory + Internal
3	N/A	06120312	Digital Banking	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16											40	Theory + Internal
3	N/A	06120342	Financial Institutions & Services	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16											40	Theory + Internal
3	N/A	06120343	Security Analysis & Portfolio Management	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16											40	Theory + Internal
			Human Resources					9	0	0	9	9																				
3	N/A	06120313	Industrial Relations & Labour Law	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16											40	Theory + Internal
3	N/A	06120314	Strategic Human Resource Management	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16											40	Theory + Internal
3	N/A	06120315	Talent Acquisition & Management	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16											40	Theory + Internal
3	N/A	06120344	HR Audit	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16											40	Theory + Internal

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													Max	Pass	Attendance	Midterm	Assignment	Professional Activities	Max	Pass	Demonstration/Presentation	Viva-voce	Max			Pass	Attendance	Mid Term	Project/Lab Work	Conduct/Demonstration	Max	Pass
Total Credits for Semester								24	0	12	30	36																				
4	N/A	06120401	Strategic Management	Theory	Core	Core	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16									40	Theory + Internal		
4	N/A	06120402	Health Insurance and Medical Tourism	Theory	Core	Core	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16									40	Theory + Internal		
4	N/A	06120403	Bio Medical Waste Management	Theory	Core	Core	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16									40	Theory + Internal		
4	N/A	06120404	Dissertation	Practical	Core	Core	Separately	0	0	12	6	12										100	100	40		50	50	20	60	Practical + Internal		
4	N/A	06120434	Hospital Materials Management	Theory	Core	Core	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16									40	Theory + Internal		
4	N/A	06120435	Quality Accreditation in Health Care	Theory	Core	Core	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16									40	Theory + Internal		
Marketing								15	0	12	21	27																				
4	N/A	06120405	Digital and Social Media Marketing	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16										40	Theory + Internal	
4	N/A	06120406	Customer Relationship Management	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16										40	Theory + Internal	
4	N/A	06120408	Product and Brand Management	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16										40	Theory + Internal	
4	N/A	06120436	Integrated Marketing Communication	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16										40	Theory + Internal	
Finance								9	0	0	9	9																				
4	N/A	06120411	Derivatives Market	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16										40	Theory + Internal	
	N/A	06120412	Financial Research Analysis	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16										40	Theory + Internal	
4	N/A	06120437	Project Finance	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16										40	Theory + Internal	
4	N/A	06120438	Insurance and Risk Management	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16										40	Theory + Internal	
Human Resources								9	0	0	9	9																				
4	N/A	06120413	Competency Based Training & Development	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16										40	Theory + Internal	
4	N/A	06120414	Performance and Compensation Management	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16										40	Theory + Internal	

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4	N/A	06120415	Social Psychology	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16																			40	Theory + Internal				
	N/A	06120416	Organizational Change & Development	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16																			40	Theory + Internal				
4			International Business					9	0	0	9	9																																
4	N/A	06120417	Export and Import Documentation	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16																				40	Theory + Internal			
4	N/A	06120418	International Business Finance	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16																				40	Theory + Internal			
4	N/A	06120419	International Marketing	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16																				40	Theory + Internal			
	N/A	06120439	International Business Environment and Trade	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16																				40	Theory + Internal			
4			Entrepreneurship					9	0	0	9	9																																
4	N/A	06120421	Entrepreneurial Finance	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16																					40	Theory + Internal		
4	N/A	06120423	Social Entrepreneurship	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16																					40	Theory + Internal		
	N/A	06120424	Innovation Technology Management	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16																					40	Theory + Internal		
4	N/A	06120440	Project Management	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16																					40	Theory + Internal		
4			Analytics					9	0	0	9	9																																
4	N/A	06120441	Business Applications of Block Chain Technologies	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16																						40	Theory + Internal	
4	N/A	06120442	Social Media & Web Analytics	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16																						40	Theory + Internal	
4	N/A	06120443	Healthcare Analytics	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16																						40	Theory + Internal	
	N/A	06120444	Financial and Credit Risk Analytics	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16																						40	Theory + Internal	
4			Operations					9	0	0	9	9																																
4	N/A	06120429	Digital Operations	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16																							40	Theory + Internal
4	N/A	06120430	Logistics and Transportation Management	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16																						40	Theory + Internal	

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4	N/A	06120431	Advanced Operations Management	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16									40	Theory + Internal		
	N/A	06120432	Six Sigma & Lean Management	Theory	DSE	DSE	Separately	3	0	0	3	3	60	24	5	20	5	10	40	16									40	Theory + Internal		
Total Credits for Semester								9	0	0	9	9																				
Total Credits for Degree								96	0	24	108	120																				

Important Note:

(For 3rd and 4th Semester only) Discipline Specific Electives (DSE): Select any one Electives from the area of Finance / Human Resources / Marketing/International Business/ Entrepreneurship / Analytics / Operations. Under the selected each Elective, choose any three DSEs.

*Note: Student must submit his /her synopsis on Dissertation Title under the supervision of supervisor allotted, which need to be submitted in third semester and final Dissertation report will be submitted in fourth semester